

UPDATE

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HVACR
Supply +
Solutions

SEPTEMBER 2017

ABCO UNIVERSITY

REGISTER
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GET A
**CASH
CARD**
FOR EVERY
**LUXAIRE
FURNACE
YOU BUY.**

September 18 –
October 20, 2017

2017
FALL CLASSES

*The more you learn,
the more you earn.*



BREAKING NEWS:

September 18 – October 20, 2017

**THE HEAT
IS ON!**

**NO
LIMIT!**

ABCO UNIVERSITY

2017 FALL CLASSES

Now's the time to up your game with ABCO University classes. Our dedicated experts will show you how to get the job done right—and more profitably. Classes are held at our state-of-the-art facilities and fill up quickly, so register today.

MITSUBISHI CITY MULTI SERVICE & INSTALLATION

8 am – 5 pm • Fee: \$300
(includes breakfast, lunch & materials)

Learn all about one of the most advanced VRF systems in the industry with this informative 3-day course. We'll discuss concepts and theories, proper application, installation, commissioning and troubleshooting techniques. Plus, you'll get practical hands-on experience with working CITY MULTI equipment. **All participants must bring a laptop as they will install and use Mitsubishi-provided software. Training material is included. Certificate is earned.**

- Sept 18/19/20 • Hauppauge
- Sept 25/26/27 • White Plains
- Oct 9/10/11 • Hauppauge
- Oct 16/17/18 • White Plains
- Oct 30, 31 & Nov 1 • Hauppauge
- Nov 6/7/8 • White Plains
- Nov 13/14/15 • Hauppauge
- Nov 27/28/29 • White Plains
- Dec 11/12/13 • Hauppauge
- Dec 18/19/20 • White Plains

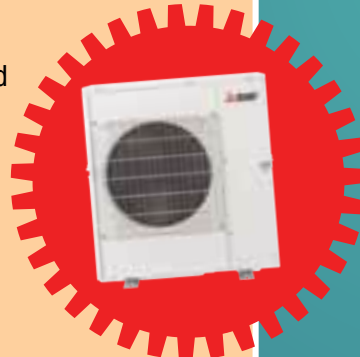


MITSUBISHI 2-DAY M&P SERIES MR. SLIM SERVICE & INSTALLATION

8 am – 5 pm • Thurs/Fri • Fee: \$225
(includes breakfast, lunch & materials)

Acquire the in-depth knowledge and skills needed to install and troubleshoot Mr. Slim M&P-series systems. Throughout the 2-day course, you will be introduced to the concepts and theories of Mr. Slim system operation with detailed discussions surrounding the theories of properly applying, installing and troubleshooting.

- Sept 28/29 • White Plains
- Oct 3/4 (Tues/Wed) • Lakewood
- Oct 12/13 • Hauppauge
- Oct 19/20 • White Plains
- Nov 2/3 • Hauppauge
- Nov 9/10 • White Plains
- Nov 16/17 • Hauppauge
- Nov 30 & Dec 1 • White Plains
- Dec 14/15 • Hauppauge



MITSUBISHI CITY MULTI MAINTENANCE TOOL

8 am – 5 pm • Fee: \$125
(includes breakfast & lunch)

Take your Mitsubishi CITY MULTI knowledge to the next level with this useful, informative class. Get answers to all your questions about Mitsubishi's CITY MULTI Maintenance Tool software. Learn CITY MULTI works, how to interrupt & graph data, and what are the target pressures. Find out what "string commands" are and how to write them. Plus, you'll learn PUMY, PUHY, PURY, PQHY, PQR systems and equipment complete.

- Oct 23 (Mon) • White Plains
- Oct 27 (Fri) • Hauppauge
- Dec 4 (Mon) • White Plains
- Dec 8 (Fri) • Hauppauge



SCOTSMAN ICE MACHINE SERVICE & INSTALLATION

5 pm – 8 pm • Fee: \$35 (includes dinner)

This class will cover the C-Series Prodigy Ice Machine efficiencies, sequence of operation, service and diagnostics including air and water-cooled self-contained condenser models, traditional remote air-cooled and prodigy eclipse remote air-cooled condenser models. Specific subjects are the prodigy electronic controller, proper installation and component operation and identification. Enhancements to the equipment will also be covered. Attendees will receive a service handbook and working knowledge to apply the appropriate repair procedures.

- Nov 7 (Tues) • Totowa
- Nov 8 (Wed) • Kenilworth
- Nov 9 (Thurs) • Lakewood



MITSUBISHI 4-HOUR M&P SERIES FIELD SERVICE COURSE

9 am – 1 pm • Fee: \$50

(includes continental breakfast & materials)

Gain an understanding of the fundamentals of Mitsubishi M & P Series. You'll be introduced to the concepts and theories of operation including an overview of the unique technologies employed, system design, installation and the fundamentals of troubleshooting M- and P- Series systems. Target Audience: This course is recommended for personnel responsible for installing, servicing and conducting maintenance on M- and P- Series. Intermediate or greater HVAC industry experience is recommended.

- Oct 25 (Wed) • Totowa
- TBD • Lakewood



MITSUBISHI DIAMOND DESIGNER – LEVEL 1

8 am – 5 pm • Fee: \$45
(includes breakfast & lunch)

Learn how to properly design and apply CITY MULTI VRFZ system applications with the use of interactive activities. Discover how to differentiate between the different CITY MULTI systems, proper applications of these systems, and the energy usage of cost comparisons of using CITY MULTI vs conventional systems. By the end of this Master Class, you'll even be designing a system using the Diamond System Builder. Whether you're a Consulting Engineer or a Design-Build Contractor, you don't want to miss out on this great opportunity to learn from the experts. **Required: Please bring your own laptop if you have one. This program is only compatible with PCs, not Macs.**

- Oct 4 (Wed) • White Plains
- Oct 17 (Tues) • Hauppauge
- Nov 1 (Wed) • White Plains
- Nov 8 (Wed) • Hauppauge



MITSUBISHI 3-DAY CITY MULTI SERVICE & INSTALLATION

8 am – 5 pm • Tues/Wed/Thurs
Fee: \$300 (includes breakfast, lunch & materials)
Oct 24/25/26 • Hauppauge



NJ HVACR LICENSING CONTINUING EDUCATION SEMINAR

Given by EHCC (Eastern Heating & Cooling Council)

8:30 am – 3:30 pm • Fee: \$200 (includes lunch)
Contractors, did you know that you MUST attend 5 units of **approved** training every 2 years to maintain your NJ HVACR license? EHCC training will cover the 5 units required to maintain your license in a one day seminar.

- Oct 24 (Tues) • Lakewood
 - Dec 6 (Wed) • Lakewood
- To register for this class call EHCC at 800-247-6547



REGISTER NOW
abcoU.com



JOIN US FOR A **ZOOMLOCK ROADSHOW EXPERIENCE** AT A BRANCH NEAR YOU

JOIN THE FLAME-FREE REVOLUTION!

A big thanks to our Boston customers for making the ZoomLock Roadshow a giant success. We gave away 11 Tool & Jaw Kits! If you've ever wanted to experience ZoomLock, now is the best time to start zooming! Don't let this absolutely amazing offer pass you by. With ZoomLock there's:

- No brazing. No flame. No fire hazard.
- Join copper tubes with ten-second leak-proof refrigerant fittings.
- Safety & convenience in tight spaces.
- Reduce labor cost by 60%.

So zoom into your nearby ABCO branch for the ZoomLock Roadshow. Enjoy a free continental breakfast, watch a live pressure test of a ZoomLock fitting you crimped and learn how ZoomLock can help you win more business.

You'll get a FREE Klauke® 19 kN 5-Jaw Tool Kit when you purchase just 300 ZoomLock flame-free refrigerant fittings.*

7 a.m. - 11 a.m.

ABC0 Long Island City
September 25, 49-70 31st St., Long Island City, NY

ABC0 Hicksville
September 26, 225 Charlotte Street, Hicksville, NY

ABC0 White Plains
September 28, 155 Fulton Street, White Plains, NY

ABC0 Totowa
September 29, 40 Vreeland Ave., Totowa, NJ

ABC0 Philadelphia (Townsend Road)
October 23, 12600 Townsend Road, Philadelphia, PA



FREE TOOL & JAW KIT* A \$3900 VALUE

The Klauke® 19 kN 5-Jaw Tool Kit can join copper tubes with Ten-Second Leak-Proof, Flame-Free refrigerant fittings. No torch, no fire hazard, safety & convenience in tight spaces.

5-Jaws for 3/8, 1/2, 5/8, 7/8, 1-1/8 fittings.



*Free ZoomLock Klauke® 19 kN 5-Jaw Tool Kit (PZK-TK195, P/N: 770028) or RIDGID® 8-Jaw Kit (RJ4-RJ22 RIDGID, P/N: 770219 RJ Series) with the purchase of 300 ZoomLock flame-free refrigerant fittings.

If you cannot attend this event contact your ABCO Sales Team.
ABC0hvacr.com/zoomlock



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Contact us for all your HVAC/R needs, or visit our website at ABCOhvacr.com

Branch Manager	Location	Phone Number
Wayne Turner	Bronx	718-401-1001
Robert Siegel	Brooklyn	718-257-5700
Anthony Sciarillo	Long Island City	718-937-9000
Vincent Riker	Long Island City	718-937-9000
Cesar Zevallos	Manhattan	212-929-8400
John Moran	Staten Island	718-273-0200
Louis Galioto	Hauppauge	631-234-5500
John Cassetta	Hicksville	516-938-8400
John Harrington	Suffern	845-357-3322
Laura Zimmerman	White Plains	914-946-2020
John Canetti	Kenilworth	908-931-0700
A.C. Williams	Totowa	973-812-6500
Bill Smith	Lakewood	732-994-4700
Ben Cruz	Philadelphia (Center City)	215-922-0200
Mark Shinn	Philadelphia (NE)	215-673-2300
Steve Hogan	Boston	617-625-5500
Frank Justo	Stamford	203-325-9000
Jim Smithson	Wilmington/New Castle	302-328-0400
Bob Dolan	Baltimore/Washington DC	410-724-8900

Sales Account Manager	Territory	Phone Number
Kim Mazzei	Suffern/Totowa	973-460-3625
Andrew Kahan	New York City/Staten Island	347-672-3137
Harry Hughes	Baltimore/Washington DC	443-842-3499
John Launay	Kenilworth/Totowa	201-376-6161
Lou Solomon	Connecticut	203-724-7491
Mike Micara	Hauppauge	347-840-1005
Andre Robitaille	Hauppauge/Hicksville/LIC	347-782-2767
Donald Vaas	Hicksville	347-678-4020
Peter Zafonte	Kenilworth	347-870-3586
Michael Motyczka	Philadelphia	215-409-5630
Michael Joyce	Philadelphia	347-486-0352
Beth Adams	Lakewood	347-786-2221
David Weaver	Wilmington/New Castle	347-229-4165
Mike Crowley	Queens/Brooklyn	347-538-7047
Peter Donati	Boston	617-592-7039
Tony Russo	Bronx/Westchester	347-723-0062
Andy Mayer	Lakewood	917-560-7036
Dan Meo	Kenilworth/Lakewood	609-510-0380
Faustino Mazzei	NYC/Hauppauge/Hicksville/LIC	917-745-7695